|   | LESSION PLAN OF                                   | F ENTREPRENEURSHIP, MANAGEMENT & SMART TECHNOLOGY   |
|---|---|---|
| Discipline :Mechanical Engineering  | Semester : 5th                                    |   |
| Subject:Entrepreneurship ,Management & Smart Technology Management & Smart Technology | No.of days/Per<br>weeks Class<br>Alloted Weeks :4 | Semester From Date: 15th Sep 2022 To Date: 22nd Dec 2022  |
| Weeks   | Class day   | Theory  |
| 3rd of (Sep-2022)   | 1st   | Meaning & Concept of Business & its characterstics ,Components of Business,Meaning/Need of Entrepreneurship,Characteristics, Qualities and Types of entrepreneur. |
|   | 2nd   | Entrepreneurs vrs. Manager .Forms of Business Ownership: Sole proprietorship, partnership forms and others  |
|   | 3rd   | Types of Industries, Concept of Start-ups   |
|   | 4th   | Entrepreneurial support agencies at National, State, District Level- DIC, NSIC,OSIC, SIDBI, NABARD  |
| 4th of (Sep-2022)   | 1st   | Technology Business Incubators (TBI) and Science and Technology Entrepreneur Parks  |
|   | 2nd   | Market Survey and Opportunity Identification (Business Planning)  |
|   | 3rd   |   |
|   | 4th   | Assessment of Demand and supply and Potential areas of Growth .   |
| 2nd (Oct-2022)  | 1st   | CLASS TEST-1  |
|   | 2nd   | Preliminary project report preparation  |
|   | 3rd   | Detailed project report, Techno economic Feasibility  |
|   | 4th   | Project Viability   |
| 3rd (Oct-2022)  | 1st   | Definitions and Principles of management  |
|   | 2nd   | Functions of management (planning, organising, staffing, directing and controlling etc.)  |
|   | 4th   | Level of Management in an Organisation  |
| 4th of (Oct-2022)   | 1st   | Functions, Activities and Production management   |
|   | 2nd   | Productivity  |
|   | 3rd   | Quality control   |
|   | 4th   | Production Planning and control   |
| 1st (Nov-2022)  | 1st   | Production Planning and control   |
|   | 2nd   | Need for Inventory management   |

|                | 3rd | Models/Techniques of Inventory management   |
|----------------|-----|---|
|                | 4th | Functions of Financial management   |
| 2nd (Nov-2022) | 1st | CLASS TEST-2  |
|                | 2nd | Management of Working capital, COSTING  |
|                | 3rd | Break even Analysis   |
|                | 4th | Brief idea about Accounting Terminologies: Book Keeping, Journal entry, Petty Cash book   |
| 3rd (Nov-2022) | 1st |   |
|                | 2nd | INTERNAL ASSESSMENT   |
|                | 3rd | INTERNAL ASSESSMENT   |
|                | 4th | Concept of Marketing and Marketing Management   |
| 4th (Nov-2022) | 1st | Concept of 4P s (Price, Place, Product, Promotion)  |
|                | 2nd | Human Resource Management   |
|                | 3rd | Functions of Personnel Management   |
|                | 4th | Manpower Planning, Recruitment, Sources of manpower, Selection process,   |
| 1st (Dec-2022) | 1st | Method of Testing, Methods of Training & Development, Payment of Wages  |
|                | 2nd | Definition and Need/Importance of leadership  |
|                | 3rd | Qualities and functions of a leader   |
|                | 4th | Manager Vs Leader and Style of Leadership (Autocratic, Democratic, Participative)   |
| 2nd (Dec-2022) | 1st | Theories of motivation (Maslow) and Methods of Improving Motivation   |
|                |     | Importance of Communication in Business and Types and Barriers of Communication, Human Relationship &                           |
|                | 2nd | Performance oin Organisation  |
|                |     |   |
|                | 3rd | Relations with Peers, Superiors and Subordinates,TMQ Concepts:Quality Policy,Quality Management,Quality System                  |
|                | 4th | Accidents and Safety, Cause, preventive measures, General Safety Rules , Personal Protection Equipment(PPE                      |
| 3rd (Dec-2022) | 1st | Intellectual Property Rights(IPR), Patents, Trademarks, Copyrights, features of Factory act 1948 with Amendment                 |
|                | 2nd | Features of Payment of Wages Act 1936,Smart Technology,Concept of IOT,How IOT Works,Components/Characterstics/Categories of IOT |
|                | 3rd | Applications of IOT- Smart Cities, Smart Transportation, Smart Home   |
|                | 4th | Smart Healthcare, Smart Industry, Smart Agriculture, Smart Energy Management  |

Charles whole.